Víctor Javier Corral Franco



Senior IT Project Manager

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SUMMARY

Senior IT Project Manager with 12+ years delivering large-scale software projects across travel tech, banking, sports tech, telecom, and EU-funded R&D. Expert in end-to-end SDLC management, API integrations, and leading cross-functional teams of up to 45 engineers with budgets up to €1.5M/year.

Proven track record accelerating delivery cycles, reducing defects, and building governance frameworks that scale. Master in Digital Project Management (A+) · CSPO Certified.

CORE COMPETENCIES

IT Project Management · SDLC & Software Delivery · Agile (Scrum, Kanban) & Hybrid Models
API Integrations & SaaS Platforms · Cross-Functional Team Leadership · Stakeholder & Vendor Management
Technical Requirements & Backlog Definition · Budgeting, Forecast & P&L Control
Risk Management & Quality Assurance · Jira/Confluence Automation · Continuous Improvement

EXPERIENCE

Senior IT Project Manager — Lleego

February 2025 – Present · Málaga, Spain
Customers: Kyte, SABRE NDC, AERTICKET, Vueling

End-to-end delivery of third-party API integrations (JSON/XML), leading cross-functional teams across the full project lifecycle from requirements to production go-live.

- Led cross-functional team of 8 (Backend, Frontend, QA, UX, PO)
- Managing program portfolio of 7+ parallel projects with €250k+ revenue
- **35% faster delivery** of provider integrations — from 24 to 16 weeks average
- Delivered 4 new travel provider integrations, expanding marketplace content
- **30% reduction in post-production bugs** via improved QA and acceptance criteria
- Authored 450+ Jira tickets (epics, stories, initiatives) aligning tech with business priorities
- Built and deployed the Lleego Delivery Framework (Agile governance, ceremonies, capacity management)
- Created Continuous Improvement Center with 11 cross-functional initiatives

Senior IT Project Manager — Globant

July 2023 – February 2025 · Málaga, Spain
Customers: Banco Santander (One App UK), FIFA (Competition Management System)

- Managed full SDLC, releases and customer alignment with annual budgets of €1.2M–€1.5M
- Led 16-person engineering squad for Santander: hiring, performance reviews, delivery cadence
- Oversaw 45 engineers across 3 squads for FIFA: cross-team dependencies and release governance
- Defined and monitored KPIs: lead time, cycle time, defect rates
- Introduced 8 new delivery initiatives improving team performance and governance
- P&L ownership: forecasting, margin analysis, cost control
- Delivered 6 critical features for Santander One App UK roll-out (Android + iOS)

Project Manager / Engagement Manager — Capgemini

April 2022 – July 2023 · Málaga, Spain
Customer: Telefónica de España S.A.

- Led Managed Services growth for Telecom & Media: recorded, activated and presented 15+ deals
- Generated **€3M+ TCV** in new business for Telefónica España
- Monthly P&L management and risk analysis
- Facilitated Agile adoption and Lean Change Management across delivery teams

Innovation Project Manager — Corporación Tecnológica de Andalucía (CTA)

April 2021 – April 2022 · Seville, Spain
Customer: European Commission

- Coordinated technical and financial execution of 5 innovation projects — TCV €1M
- Backlog planning using Kanban aligned to EC contracts
- Responsible for official periodic and interim reporting to the European Commission

Innovation Project Manager — Atos

April 2016 – April 2021 · Seville, Spain
Customer: European Commission

- Delivered 6 H2020/FP7 projects: HoPE, AutoMat, Transforming Transport, Cross-CPP, Smashit, i3-Market (TCV <€1.5M)
- Won 2 Horizon R&D proposals, securing **€900k in R&D funding**
- Coordinated development teams using Scrum and Kanban methodologies

R&D&I Grants Consultant — European Management Consulting

July 2013 – July 2016 · Seville, Spain
Customer: European Commission & Málaga City Hall

- Managed tender contract to establish the European Programs Office for Málaga City Hall
- Drafted R&D proposals in IT, Mobility and Energy for EC and Spanish funding agencies

KEY ACHIEVEMENTS

Project	Impact
Lleego — API Integrations	4 travel providers integrated; **35% faster delivery cycles**
Santander One App UK	6 critical features delivered for Android + iOS roll-out
Telefónica España	**€3M+ TCV** in Managed Services contracts
EU Innovation Portfolio	10+ projects (FP7, H2020, Interreg); >€1.5M managed
Atos R&D	**€900k funding secured**; AGORA marketplace MVP delivered

EDUCATION

- **Master in Digital Project Management (Agile)** — IEBS Digital School *(750h, Grade: A+)*
- **Master in Multilateral Project Management — Donor Funding** — ICEX *(510h)*
- **Higher Technician in International Trade** — I.E.S. Miguel Romero Esteo

LANGUAGES

- **Spanish** — Native
- **English** — Professional

CERTIFICATIONS

- **CSPO** — Certified Scrum Product Owner